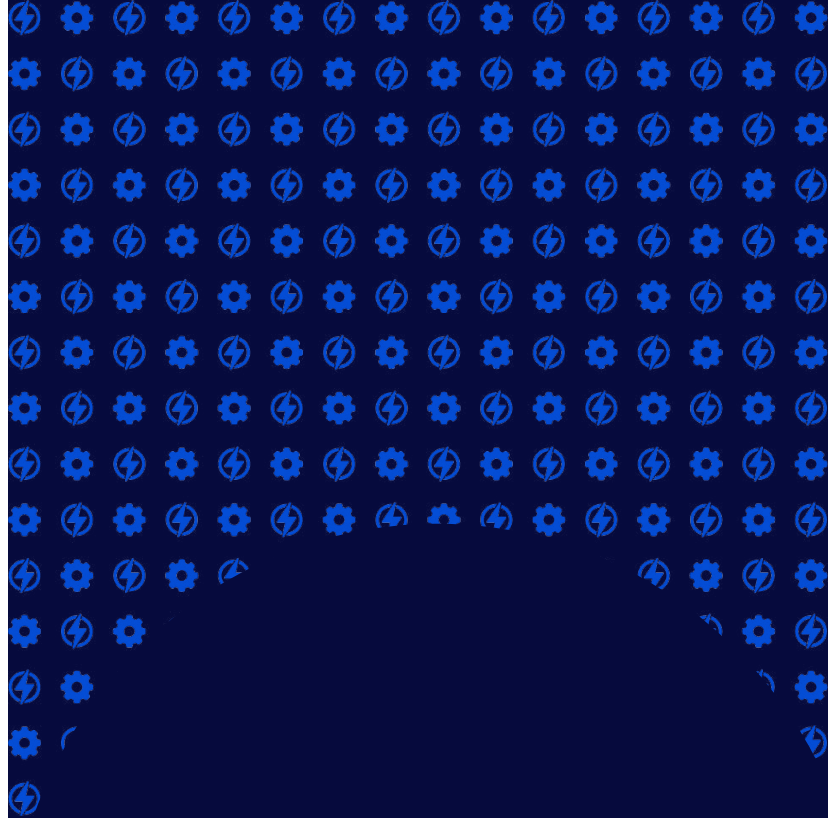# BD Sales Internship Program

BD's Sales Internship Program is a 10- to 12-week program designed to attract highly motivated undergraduates who want to acquire practical work experience within the Sales Organization. Students may work within cross-functional or interdisciplinary teams and may have multiple internal partners and customers.

Additionally, students will be partnered with peers, senior personnel and supervisors who will provide informal mentoring and coaching towards success. Students will be exposed to the BD culture and our process of selling medical device products across the US. The goal of the Sales Summer Internship is to enhance BD's organizational vitality by developing a pipeline of diverse candidates for the sales organization.

For more information, visit **bd.com/careers**

We are **the makers of possible**

Program overview

- 10- to 12-week program
- Practical work experience relevant to Sales, including the opportunity to shadow top performing full-time sales representatives throughout entire customer interaction process
- Projects with business impact, including ownership of accounts
- Exposure to senior & executive leadership
- Networking events and team-building activities
- Career development sessions
- Candidacy for Inside Sales and Associate Territory Manager roles
- Summer experience will include Direct Customer Interaction, Sales
- Analytics and Sales Presentations to Senior Management, as well as customers

Program qualifications

- Completion of junior year towards a bachelor's degree in Sales, Marketing or related major, by start of internship
- Current, valid driver's license is required
- Strong time management skills, ability to analyze and solve complex problems, communicate well both verbally and in writing
- Strong aptitude and desire for a career in sales
- Prior proven internship or co-op experience desired, but not required
- Legally authorized to work in the United States without limitations and require no sponsorship for visa status now or in the future (e.g.: H1-B status)

Learn more about **Sales Internship Program**

BD